



MRC Global is the largest distributor of pipe, valve and fitting products (PVF) and services to the energy and industrial markets. MRC Global serves the oil and gas industry across the upstream, midstream and downstream sectors as well as chemical and gas distribution customers worldwide. The company was founded in 1921 as McJunkin Corporation in West Virginia. It merged with Red Man Pipe and Supply Company in 2007 to form MRC Global, Inc. Today, MRC Global's motto is, "We Make Energy Flow™".



GOALS

- Create one central operations complex that consolidates multiple locations.
- Create a space that represents the MRC Global brand.
- State-of-the-art design.

STRATEGIES

- Utilize a standard product throughout the organization from corporate headquarters to field offices.
- Establish a consistent look and feel across all locations.

MRC Global decided to consolidate four of its service locations in Texas (including two distribution centers) into a single Houston Operations Complex in La Porte, Texas. Doing this required a relationship with an office furnishings dealership and manufacturer that understood the history of MRC Global and where the company was heading. The new complex not only needed to accurately represent the company's brand, but also be a state-of-the-art workplace for its employees. The MRC Global team was looking for a supplier that had the same guiding principles as its organization, and could offer a one-source solution for all their furniture needs.



Kimball has been a long-time source of MRC Global, but for this new endeavor it was not only looking for a manufacturer, but also a dealer that could deliver a large project on time and in budget. Kimball Select Dealer, Omega Commercial Interiors, was the right company to handle MRC Global's projects.



Upon review of a mock-up of the proposed new workstation, the team at MRC Global was impressed with the quality and construction of the Narrate product; along with the quick response time from Kimball as this was a fast-paced project. With the ability to offer multiple finish options on this product, MRC Global was able to have a standard product that could be used across all areas of the organization. Another key design question of this space was how to brand the furniture throughout the area to represent MRC Global. After working closely with the MRC Global team, we were able to provide a solution that would work seamlessly in all of their spaces.



Together, Kimball and Omega Commercial Interiors provided MRC Global with a one-source solution that met all of their needs and the superior customer service they expected.

Kimball Select Dealer, Omega Commercial Interiors, provided superior customer service that the end-user was expecting. Through the partnership of Kimball and Omega, they were able to provide MRC Global with a one source solution.